The Baltic States – Estonia, Latvia and Lithuania – lie on the eastern edge of the Baltic Sea in the north east region of Europe. Their strategic location is recognised as the gateway to the huge markets of Scandinavia, Russia and Central Europe for the purposes of trade and investment.

All three countries offer incentives for foreign investment and provide guarantees and protection to foreign investors similar that provided to local companies.

THE FOLLOWING SECTORS OFFER THE MAIN OPPORTUNITIES FOR UK BUSINESSES:

- Construction
- Renewable and sustainable energy
- IT and communications
- Financial and professional services
- Education and training
- Creative industries
- Transport
- Tourism
- Manufacturing

STRENGTHS OF THE MARKETS:

- Highly skilled and multilingual populations
- Competitive labour costs
- Business-friendly environment
- Excellent infrastructure
- Super-fast and reliable ICT network
- Incentives for foreign investors such as free economic zones with tax benefits
- Euro currency: Estonia (since 1 January 2011), Latvia (since 1 January 2014), Lithuania (will adopt on 1 January 2015)

WHY ATTEND THIS EVENT:

- Learn about the Baltic States as a business and investment destination
- Understand the current economic situation, challenges and opportunities in the Baltic States
- Meet key contacts who can give customised advice and help maximise your business in the Baltic States
- Enhance inter-regional business links between the UK and the Baltic States
- Meet members of the British Chambers of Commerce in the Baltic States
- Network with, and learn from, the experience of UK companies that have successfully entered the Baltic markets
- Meet the right business and political contacts to pitch for future business in the Baltic States.

OTHER PARTNERS
PROGRAMME (subject to change)

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>1.30pm - 2.00pm</td>
<td>Registration and welcome coffee</td>
</tr>
<tr>
<td>2.00pm - 2.10pm</td>
<td>Welcome by London Chamber of Commerce and Industry</td>
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<tr>
<td>2.10pm - 2.30pm</td>
<td>Opening address</td>
</tr>
<tr>
<td>2.30pm - 2.55pm</td>
<td>Economic market overview of the Baltic States</td>
</tr>
<tr>
<td>2.55pm - 3.15pm</td>
<td>Legal environment in the Baltic States</td>
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<tr>
<td>3.15pm - 3.35pm</td>
<td>Opportunities for UK businesses in the Baltics with support from UKTI</td>
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<tr>
<td>3.35pm - 3.45pm</td>
<td>Question and answer session</td>
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<tr>
<td>3.45pm - 4.15pm</td>
<td>Break for refreshments and networking</td>
</tr>
<tr>
<td>4.15pm - 5.00pm</td>
<td>British business success stories in Lithuania, Latvia and Estonia</td>
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<tr>
<td>5.00pm-5.50pm</td>
<td>Panel discussion with question and answer session: Attractiveness of the Baltics Region for foreign direct investors</td>
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<tr>
<td>5.50pm-6.00pm</td>
<td>Closing remarks and close of forum</td>
</tr>
<tr>
<td>6.00pm-7.30pm</td>
<td>Networking event including business matchmaking</td>
</tr>
</tbody>
</table>

UK TRADE & INVESTMENT

UK Trade & Investment (UKTI) is the government department that helps UK-based companies succeed in the global economy. We also help overseas companies bring their high-quality investment to the UK’s economy—acknowledged as Europe’s best place from which to succeed in global business. UKTI offers expertise and contracts through its extensive network of specialists in the UK, and in British embassies and other diplomatic offices around the world. We provide companies with the tools they need to be competitive on the world stage.

UKTI’s London regional team is dedicated to increasing the competitiveness of SMEs and MSBs in the capital through international sales development. A team of International Trade Advisers deliver tailored help to businesses which are either exporting for the first time or looking to enter new markets. For more information on UK Trade & Investment, visit www.gov.uk/ukti, T: +44(0)20 7234 3000, or E: export@uktilondon.org.uk

BOOKING DETAILS

THIS EVENT IS FREE
Attendance at this event is complimentary. However, there is no admittance without prior registration and a maximum of two places per company.

TO REGISTER

Book online at: londonchamber.co.uk/international or please complete the registration form below in BLOCK CAPITALS and fax/post/email to:
London Chamber of Commerce and Industry
Lina Mockute, International Business Officer
33 Queen Street, London EC4R 1AP
T: +44 (0)20 7203 1929, F: +44 (0)20 7203 1812, E: lmockute@londonchamber.co.uk

ABOUT YOU AND YOUR COMPANY

Title: ___________ First name: ___________ Surname: ___________ Your job title: ___________
Company name: ___________ Company address: ___________
Postcode: ___________ Email: ___________ Tel: ___________ Fax: ___________
Number of employees: ___________ Year of establishment ___________ Description of business ___________

PRIVACY AND DATA PROTECTION

We are committed to protecting your privacy and will only use the information we collect about you in accordance with the reasons stated when we collect the information. The information supplied by you will be held on the database by London Chamber of Commerce and used to notify you of future events and services.

If you do NOT want your information to be used for the following purposes, please put a CROSS in the box(es) provided:

☐ Your name, job title, company and business activity will be displayed on the printed guest list
☐ Your full contact details may be shared with an external sponsor of the event who may contact you about their services
☐ You will be added to LCCI’s international trade mailing list

www.londonchamber.co.uk/international