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BALTICS TRADE AND INVESTMENT FORUM

On Tuesday 11 November 2014, 2.00pm – 7.30pm

At London Chamber of Commerce and Industry (LCCI), 33 Queen Street, London EC4R 1AP

Keynote Speaker HE David Hunt, British Ambassador to Lithuania

The Baltic States – Estonia, Latvia and Lithuania – lie on the eastern edge of the Baltic Sea in the north east region of Europe.

Their strategic location is recognised as the gateway to the huge markets of Scandinavia, Russia and Central Europe for the purposes of trade and investment.

All three countries offer incentives for foreign investment and provide guarantees and protection to foreign investors similar that provided to local companies.

THE FOLLOWING SECTORS OFFER THE MAIN OPPORTUNITIES FOR UK BUSINESSES:

- Construction
- Renewable and sustainable energy
- IT and communications
- Financial and professional services
- Education and training
- Creative industries
- Transport
- Tourism
- Manufacturing

STRENGTHS OF THE MARKETS:

- Highly skilled and multilingual populations
- Competitive labour costs
- Business-friendly environment
- Excellent infrastructure
- Super-fast and reliable ICT network
- Incentives for foreign investors such as free economic zones with tax benefits
- Euro currency: Estonia (since 1 January 2011), Latvia (since 1 January 2014), Lithuania (will adopt on 1 January 2015)

WHY ATTEND THIS EVENT:

- Learn about the Baltic States as a business and investment destination
- Understand the current economic situation, challenges and opportunities in the Baltic States
- Meet key contacts who can give customised advice and help maximise your business in the Baltic States
- Enhance inter-regional business links between the UK and the Baltic States
- Meet members of the British Chambers of Commerce in the Baltic States
- Network with, and learn from, the experience of UK companies that have successfully entered the Baltic markets
- Meet the right business and political contacts to pitch for future business in the Baltic States.

OTHER PARTNERS



PROGRAMME (subject to change)

1.30pm - 2.00pm	Registration and welcome coffee
2.00pm - 2.10pm	Welcome by London Chamber of Commerce and Industry <i>Peter Bishop, Deputy Chief Executive</i>
2.10pm - 2.30pm	Opening address <i>HE David Hunt, British Ambassador to Lithuania</i>
2.30pm - 2.55pm	Economic market overview of the Baltic States <i>Stephen Young, Senior Partner, KPMG Baltics</i>
2.55pm - 3.15pm	Legal environment in the Baltic States <i>Liudas Ramanauskas, Senior Associate, SORAINEN Law Firm</i>
3.15pm - 3.35pm	Opportunities for UK businesses in the Baltics with support from UKTI <i>Bryan Treherne, UKTI's London International Trade Advisor</i>
3.35pm - 3.45pm	Question and answer session
3.45pm - 4.15pm	Break for refreshments and networking
4.15pm - 5.00pm	British business success stories in Lithuania, Latvia and Estonia <i>Eimantas Kiudulas, General Director of Klaipeda Free Economic Zone in Lithuania</i> <i>Toby Moore, Managing Partner of Imprimatur Capital in Latvia</i> <i>James Oates, Chief Executive Officer of Cicero Capital in Estonia</i> <i>Representatives of Barclays IT Centre in Lithuania (TBC)</i>
5.00pm-5.50pm	Panel discussion with question and answer session: Attractiveness of the Baltics Region for foreign direct investors <i>Moderator: Chris Butler, Operations Director of Citco Corporate and Trust and Chairman of the British Chamber of Commerce in Lithuania</i>
5.50pm-6.00pm	Closing remarks and close of forum
6.00pm-7.30pm	Networking event including business matchmaking

UK TRADE & INVESTMENT

UK Trade & Investment (UKTI) is the government department that helps UK-based companies succeed in the global economy. We also help overseas companies bring their high-quality investment to the UK's economy – acknowledged as Europe's best place from which to succeed in global business. UKTI offers expertise and contracts through its extensive network of specialists in the UK, and in British embassies and other diplomatic offices around the world. We provide companies with the tools they need to be competitive on the world stage.

UKTI's London regional team is dedicated to increasing the competitiveness of SMEs and MSBs in the capital through international sales development. A team of International Trade Advisers deliver tailored help to businesses which are either exporting for the first time or looking to enter new markets. For more information on UK Trade & Investment, visit www.gov.uk/ukti, T: +44(0)20 7234 3000, or E: export@uktilondon.org.uk

BOOKING DETAILS

THIS EVENT IS **FREE**

Attendance at this event is complimentary. However, there is no admittance without prior registration and a maximum of two places per company.

TO REGISTER

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Book online at: londonchamber.co.uk/international or please complete the registration form below in BLOCK CAPITALS and fax/post/email to:

London Chamber of Commerce and Industry

Lina Mockute, International Business Officer

33 Queen Street, London EC4R 1AP

T: +44 (0)20 7203 1929, F: +44 (0)20 7203 1812, E: lmockute@londonchamber.co.uk

ABOUT YOU AND YOUR COMPANY

Title: _____ First name: _____ Surname: _____ Your job title: _____

Company name: _____ Company address: _____

Postcode: _____ Email: _____ Tel: _____ Fax: _____

Number of employees: _____ Year of establishment _____ Description of business _____

PRIVACY AND DATA PROTECTION

We are committed to protecting your privacy and will only use the information we collect about you in accordance with the reasons stated when we collect the information. The information supplied by you will be held on the database by London Chamber of Commerce and used to notify you of future events and services.

If you do NOT want your information to be used for the following purposes, please put a CROSS in the box(es) provided:

Your name, job title, company and business activity will be displayed on the printed guest list

Your full contact details may be shared with an external sponsor of the event who may contact you about their services

You will be added to LCCI's international trade mailing list